

# Heartland Medical Specialties, Inc.



8347 Melrose Drive, Lenexa, KS 66214

816-225-9543



## Capability Statement

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### Core Competencies

Heartland Medical Specialties, Inc. is a GSA and VIP Veteran Owned Small Business distributor staffed by knowledgeable, friendly and responsive government experts. Our specialty is providing Airway Clearance devices for the COPD, Bronchiectasis, and CF patients. We serve the federal government, state, county, municipal agencies and local institutions. We also offer an extensive line of other products for surgery, respiratory therapy, radiology, and OB/GYN.

### COPD Products

- Vibralung® Acoustical Percussor Airway Clearance Device
- Vibralung® Patient Change Kit
- Circulaire II Hybrid High Efficiency Aerosol Drug Delivery System
- Circulaire with Bacterial Viral Filter
- Trach Interface Kit with Aerosol Delivery System
- PEP Accessory Kit with Manometer

### Surgery Products

- 1951 Ethicon Surgicel Absorbable Hemostat
- Ethicon Endopath Cutter Reloads
- Operating Room Surgical Lights

### Respiratory

- Adult ET Tube Holder
- Adult Tracheostomy Tube Holder
- NICU Securement Devices for HF Cannulas
- NICU ET Tube Holders

### Radiology

- H/S Catheters
- H/S Procedure Trays
- Lighted Speculums

### OB/GYN

- Sono-Inject Catheter
- IUI Catheter
- Uterine Sounds
- Colposcopes

## Past Performance

### **TOP 10 VIBRALUNG® VA HOSPITALS WITH MOST RE-ORDERS, 2016 TO DATE:**

San Francisco, CA  
Tucson, AZ  
Cleveland, OH  
West Haven, CT  
St. Cloud, MN

Miami, FL  
Beckley, W. Virginia  
Fingerlakes DDSO, Albany, NY  
Jackson, MS  
Naval Medical Center, Portsmouth, VA

## Contract Vehicles

- GSA/FSS Contract: V797D40108 exp. 2019
- [www.SAM.gov](http://www.SAM.gov)
- [www.GSAadvantage.gov](http://www.GSAadvantage.gov)
- <http://www.heartlandmedspec.com/products/vibralung-acoustical-percussor-airway-clearance-device/>

## Differentiators

- Celebrating 30 Years in business
- Certified Veteran Owned Small Business (VOSB)
- Products are in stock and ready to ship throughout the United States
- Products are made in the U.S.A.
- Ordering online, phone, email or fax

## Codes

- DUNS Number: 795439355
- CAGE Code: 0RCV6
- NAICS Code: 423450
- Classification Code: 65 Medical, Dental and Veterinarian Equipment
- Federal Tax ID: 48-1068623

## Company Data

- Founded in 1987 by President and Owner, Dennis Black. We offer leading medical equipment and supplies.

## Headquarters

- Heartland Medical Specialties, Inc. 8347 Melrose Drive, Lenexa, KS 66214
- 913-541-1890
- [www.heartlandmedspec.com](http://www.heartlandmedspec.com)
- Remit: 4200 W. 113<sup>th</sup> St, Leawood, KS 66211
- Accounting: 816-769-5040
- Warranty and Return Policy -- [Click Here](#)

## Contact

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